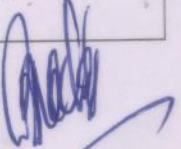


Innovation and incubation, Start-up related programs organized

Sr. No.	Name of Coordinator	Title of Programs	Date
1	Dr. Mrs. J.S. Awati	Webinar on Lean Start-up & Minimum Viable Product for Validation and Start-up Development	06/04/2022
2	Prof. Pratik Patil	One-day workshop for the students & faculties was organized by RIT-IIC on the topic "Entrepreneurship skills, Attitude and Behaviour development	27th December, 2021
3	Prof. Pratik Patil	Motivational session by successful Innovator	13th September, 2023
4	Prof. Pratik Patil	My Story"- Motivational session by successful Start-up founder	19th October, 2023.
5	Prof. Pratik Patil	Plastic Trim & BIW using CATIA	21 st and 22 nd October, 2023.
6	Mr. Harshal Patil	An Awareness Seminar on Intellectual Property Rights	09-12-23
7	Mr. Harshal Patil	Maharashtra Students Innovation Challenge (MSIC)	11-12-23
8.	Mr. Sachindra Kamble	Capacity Building Program IIC Member	16-01-24
9.	Mr. Harshal Patil	IDEATHON 2024 Poster launching Event	19-01-24
10	Mr. Harshal Patil	Launching MVP of our Startup Orobot Technologies Pvt. Ltd.	31-01-24
11	Mr. Sachindra Kamble	Incubators for Startups	23-03-24
12	Mr. Sachindra Kamble	Digital Marketing Strategies for Startups	23-03-24
13	Mr. Sagar Jadhav	Business Idea Validation	24-03-24
14	Mr. Sagar Jadhav	Business model for Startups	26-03-24
15	Mr. Digvijay Patil	ChatGPT Prompt Engineering and Hubspot Essentials	27-03-25
16	Mr. Digvijay Patil	Pre-Incubation Program launch	04-08-25
17	Mr. Sagar Jadhav	Pitch Deck Presentation	11-08-24
18		People Dimension of Business	
19	Mr. Digvijay Patil	Why startups fail and their phases	16-08-24
20	Mr. Sagar Jadhav	Market Survey, Tools, Techniques, and Questionnaire	18-08-24
21	Mr. Harshal Patil	IPR Essentials for Startups and Incubates	05-09-24
22	Mr. Sagar Jadhav	Turning Ideas into Ventures: A Strategic Roadmap	08-09-24
23	Mr. Digvijay Patil	Types of Funding for Startups	
24	Mr. Digvijay Patil	Idea to Startup	20-10-24
25	Mr. Digvijay Patil	Taxation Aspects for Startups	17-11-24
26	Mr. Digvijay Patil	Product Design for Startups	24-11-24
27	Mr. Harshal Patil	Financial Planning and Management for Startups	27-11-24




Director



Kasegaon Education Society's
Rajarambapu Institute of Technology, Islampur



Department of Electronics and Telecommunication Engineering
Organizing



Online webinar on

"Lean Start-up & Minimum Viable Product/Business"- Boot Camp

For

Validation and Start-up Development

By

Chartered Accountant

Mrs. Pravina N. Oswal



Date and Time
06 April 2022,
11.00 a.m. to 12.00 p.m.

Joining Link:
<http://bitly.ws/pUQW>

Organizer
Department of E & TC

1. Expert short information:

Name : Mrs. Pravina Nitin Oswal Prop. **P. N. Oswal & Co.**
Address : 101, Palash Apartment, Raviwar Peth, Tal - Wai, Satara 412803
: F.C.A. DISA. M.Com.(1st Rank holder in Shivaji University)
Education : Cert. Course on Public finance and Government Accounting and
: Cert. Course on Concurrent audit
Language : English, Hindi, Marathi, Marwadi
Hobbies : Reading, social networking, Public speaking

Research Work –

Research report prepared on the topic '*Analysis & Evaluation of Indian startups in non-metropolitan areas and selected metropolitan areas - an untold story*' is published by ICAI in Feb 2021.

Professional Experience:

- 1] Practicing since last 17 years in Wai, Satara District in the area of Direct(Income tax, TDS) & Indirect Taxation (GST, Profession tax) Project Report preparation, subsidy proposals etc.
- 2] Double entry Accounting system consultancy for various Municipal Council as per National Municipal Accounts Manual (NMAM)
- 3] Various Bank Audits like Computer Audit, Income Expenditure audit, Quarterly Review audit, Concurrent Audit, Revenue Audit, Internal Audit, Data Migration Audit, Stock verification audit and Statutory audit of various banks and patsanstha.

Lectures:

- Delivered lectures in local college for career counselling, personality development, women empowerment and Entrepreneurship Development

- Given National level webinar on topic “The facts and awareness on career opportunities, skill set and mindset require in digital era” which is attended by 1600 students and budding entrepreneurs live on YouTube <https://youtu.be/ljKDre3c-W4>
- Delivered Lecture in Live Webinar Series for Young Members" organized by Pune Branch of WIRC of ICAI on 4th March,2021 on topic "Startups - An Emerging Opportunity for CAs"
- Participated as panelist for practice management webinar conducted jointly by Satara, Sangli, Kolhapur and Ichalkaranji branches of ICAI

Mentorship –

- Connected with District Industry Centre, Satara for Entrepreneurship Development Program
- Connected with Karmveer Bhaurao Patil Engineering College, Satara for Entrepreneurship Development Cell

Social Activities -

- Working with Bharat Vikas Parishad of Wai Branch as President (2021-22) and as treasurer (2019-2021) conducted many activities like free eye check-up camps, blood donation camp, free artificial leg distribution camp, tree plantation, arranging inter school group song and GK competition, distribution of food kit and immunity booster medicine.

ICAI Branch Activities –

Actively participating in Satara branch activities for arrangement of seminars, Residential conferences, flag hosting, blood donation and other social activities.

2. Course details

Title of program:

Online webinar on “**Lean Start-up & Minimum Viable Product/Business**”-Boot Camp for Validation and Start-up Development.

Objectives:

1. Know benefits of lean start-up
2. Understand the principle of lean start-up
3. Learn start-up process
4. Validate the start-up process.

Benefit in terms of learning/Skill/Knowledge obtained:

"Lean Startup," Pravina described validated learning as a small unit of progress that can be quickly verified to determine whether a chosen direction is correct. Lean startup is a methodology for developing businesses and products that aims to shorten product development.

i. No. of students attended: 45

ii. No. of faculties attended: 09

iii. Expenditure if any: Nil

Attendance List of Webinar on
Lean Start-up and Minimum Viable Product/Business Boot Camp for Validation and Start up

Sr. No.	Name	Sr. No.	Name
1	CA. Pravina N. Oswal	40	Priyanka Khandekar
2	Dr. Tejashri Jagtap	41	Amarjit Shinde
3	Prof. Pratik Patil	42	Sanket Jadhav
4	Dr. Jayashree S.Awati	43	Kartik Mirajkar
5	Dr. Seema S. Desai	44	Atul Dhane
6	Prof. Shailaja S. Patil	45	Simran Momin
7	Prof. Jyoti Yadav	46	Anjali Bhise
8	Prof. Anupama Ingale	47	Keertan Shetty
9	Prof. A. A. Ali	48	Adwait Joshi
10	Abhaysinh Kolhe	49	Saloni Kothale
11	Jeenat Tamboli	50	Pratiksha Patil
12	Aman Attar	51	Snehal Vijay Dange
13	Ratika Patil	52	Kaustubh Shah
14	Dhanashri Patil	53	Shweta Patil
15	Shreyas Sawakhande	54	Aditya Patil
16	Saniya Tike		
17	Rajendra Jadhav		
18	Sakshi Patil		
19	Omkar Jadhav		
20	Rutuja Mohite		
21	Ajim Attar		
22	Rasika Karande		
23	Sakshi Todkar		
24	Siddhant Jadhav		
25	Yashoda Karande		
26	Ankita Lokare		
27	Shahin Momin		
28	Pranit Hawale		
29	Rutuja Patil		
30	Somnath mane		
31	Pooja Kadam		
32	Sachin Patil		
33	Atish Naik		
34	Girish Wangikar		
35	Sonal Patil		
36	Siddhali Kirkire		
37	Pratiksha Patil		
38	Nayan Patil		
39	Shrutika Kulamure		

3. Short report:

"Lean Startup," Pravina described validated learning as **a small unit of progress that can be quickly verified to determine whether a chosen direction is correct.**

Lean Startup framework:

- Step 1: Identify your leap-of-faith assumptions.
- Step 2: Get out of the building.
- Step 3: Test your assumptions with a minimum viable product. ...
- Step 4: Establish baseline metrics.
- Step 5: Tune the engine.
- Step 6: Pivot or persevere.

Every lean startup's path is different, but all of them will go through the three stages:

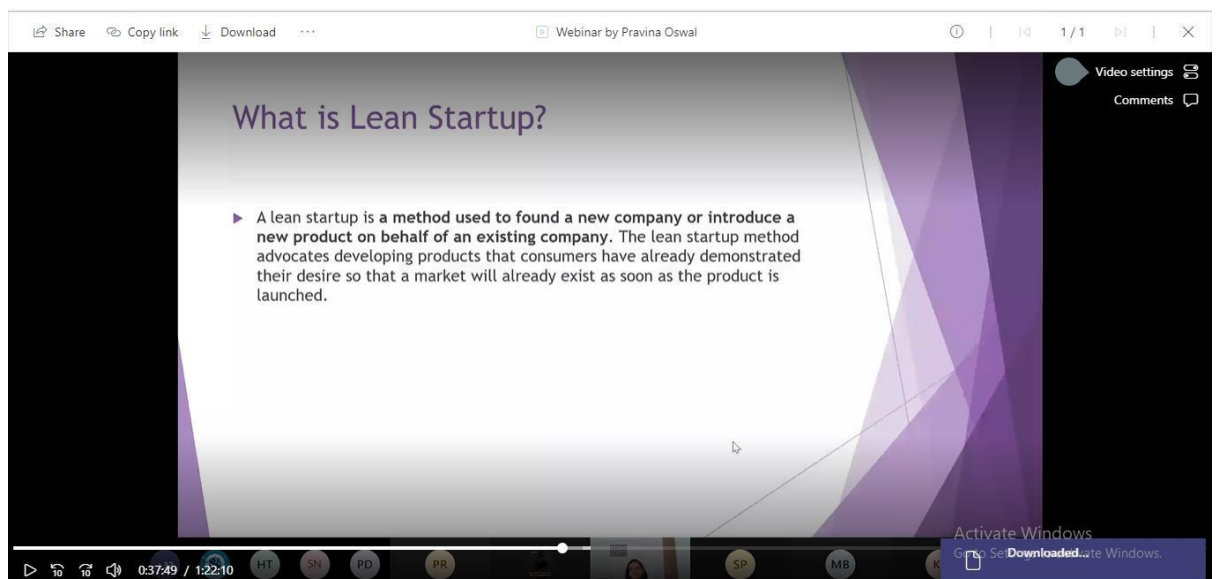
1) **problem/solution fit,**

2) **product/market fit, and**

3) **growth stage.**

In the first stage, it's all about validating that the problem you're solving is genuine and worth solving.

4. Photographs (minimum 2):



The MVP can be characterized as follows:

- ▶ **Minimum:** The most stripped-down solution to the problem.
- ▶ **Viable:** The solution provides enough features to satisfy early adopters.
- ▶ **Product:** Something tangible that customers can touch and feel.
- ▶ The core task of the MVP in Lean Startup is to generate maximum data to gain knowledge with minimal effort. The MVP does not claim to be a finished product and shouldn't be considered one. The MVP will ultimately be further developed or realigned with the knowledge gained during the Learn phase and then tested again.

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PR MB KP JA

Share Copy link Download ... Webinar by Pravina Oswal

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VG HT SN MB KK KP SP R JA



❖ **Center for Innovation, Incubation & Entrepreneurship Development (CIIED)**

RIT has initiated setting up "Centre for Innovation, Incubation and Entrepreneurship Development". CIIED provides an ecosystem for early-stage techno-start-ups, which contributes to social and strategic sectors besides being responsible for employments and economic value. This mechanism has helped our students, faculty and community to turn their entrepreneurial vision onto reality.

Entrepreneurship Cell, targets to help in the development of RIT's entrepreneurial ecosystem by enabling easy and efficient interaction between its major components spanning students, working professionals, aspiring and existing entrepreneurs, mentors, angel investors, venture capital firms and corporate through initiatives like interactive sessions, competitions, conferences.

Under CIIED following cells are initiated and all cells are collaboratively working with Incubation Centre:

- E-Cell - for students
- SPACE Club
- ED Courses

Incubation Facilities

At the Center for Innovation, Incubation and Entrepreneurship (CIIED), each incubatee has access to the following facilities.

1. Physical office space based on the requirements
2. Access to college Wi-Fi facilities.
3. Meeting rooms and G.B. meeting hall access to conduct company meetings.
4. Access to all the labs to conduct tests / experiments and available software.
5. Access to library.
6. Access to Central Workshop.
7. Access to cafeteria/ Guest House.
8. Access to UG/PG students for project allocation/internships.
9. Power supply with UPS/ DG back up
10. Parking
11. Gayatri Guesthouse (lodging) at discounted rate.
12. 24 x 7 access with physical security.

Services offered

At the Center for Innovation Incubation and Entrepreneurship (CIIED), each incubatee gets the following services on request.

1. Legal help through an independent legal advisor on panel of CIIED.
2. Project Report preparation & financial management assistance through Chartered Accountants on panel of CIIED.
3. Taxation Assistance through third party resource.
4. Facilitation of broad band through local BSNL office.
5. Print services (small loads)
6. Guest visits facilitation through on campus resources.

CIIED Activities Conducted in year 2021-22

1. **A one-day workshop for the students & faculties was organized by RIT-IIC on the topic “Entrepreneurship skills, Attitude and Behaviour development” scheduled on 27th December, 2021 at 10.00 am. The resource person for the webinar was Mr. Prashant Mandke, Head, Hesa Enterprises Ltd, Mumbai.**



Photo 1: Felicitation of resource person Mr. Prashant Mandke for one day workshop on ‘Entrepreneurship skills, Attitude and Behavior development’.

Mr. Prashant Mandke, in his presentation highlighted the Unique value proposition (UVP), Innovation spectrum leveraging creativity & passion, 17 sustainable development goals by United Nations & how innovation is related with these goals. He highlighted key drivers of innovation like science & technology, market focus & social cause. Showcased case study of Securing Water For Food (SWFF) and brilliant innovation “saline tolerant vegetable cultivation” came out. Another case study explained how innovation called “Integrated Aquaculture & Crop Production” came out. He highlighted excellent case study of “Bhungroo, rain water underground storage & access through patented design”. He shared his experience with start-up “Bhujal App” which empowers borewell users, to use water responsibly. He explained how all these innovations had impact on social & economic life of the people. Added to this is another model to empower women and described model working in apparel business. SURE (Sakhi Unnati Retail Enterprise) model created for green energy solutions in rural area and how it creates rural to rural energy chain. He added Livelihood Generation by Reebok social Innovation cell. He touched to health sector

The session ended with a round of discussion & question answer session and vote of thanks by Prof. A. C. Thorat, Professor, Dept of Management, RIT.

2. Entrepreneurship Bootcamp: 5 Days Startup & Entrepreneurship Bootcamp in association with Opex Accelerators Pvt. Ltd., Kolhapur, from 24th March 2022 to 28th March 2022.



Photo 2: 5 Days Startup & Entrepreneurship Bootcamp in association with Opex Accelerators Pvt. Ltd., Kolhapur

Objectives: To train ED students & mentors in areas identified in review in the journey to become successful entrepreneur.

Topics covered were:

- Customer Acquisition (Sales) and Relationship Building with Clients, Sales Growth
 - Pitch an idea – Identify the problem to be solved
 - Digital Marketing & Social Media Management
 - B2B Sales and Strategic Partnership MOU
 - Export Industry Mentoring
 - Technology Development & Testing Innovation (Online)
- Certificates of completion distributed to all participants.

3. Two Days Hands-on Training on KDK software for ED track Students by Mr. Karan Chavan, CEO of TGP Bioplastics Pvt. Ltd, Satara, on 18th and 28th March, 2022.

Objectives: To make financial report and project report

Topics covered were:

- Introduction to KDK software and other legitimate templates.
 - Report making with live examples from both manufacturing & service sectors
 - Generation, reading & Interpretation of those reports
 - Export Industry Mentoring
- Importance of these reports for company's financial health.

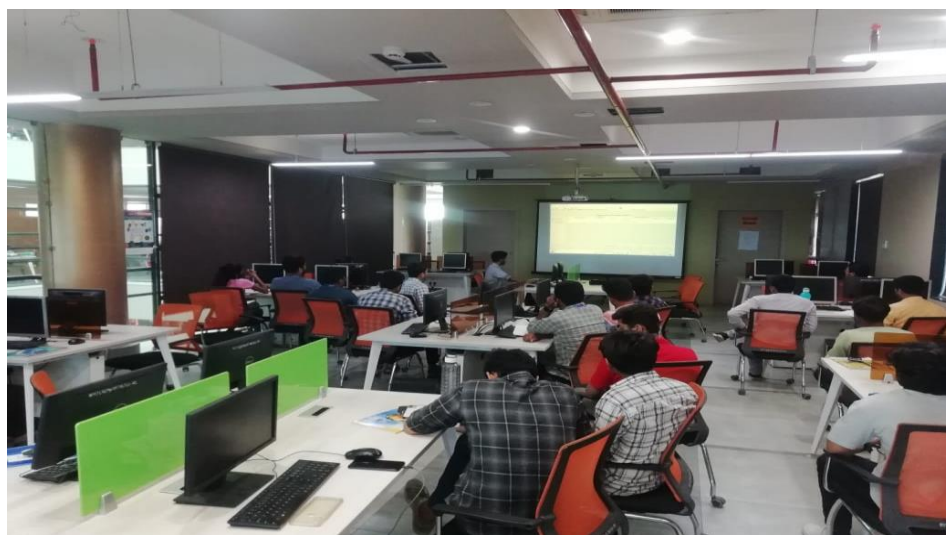


Photo 3: Two Days Hands-on Training on KDK software

Rajarambapu Institute of Technology, Rajaramnagar
(An Empowered Autonomous Institute)

**Centre for Innovation, Incubation & Entrepreneurship
Development (CIIED)**

**Institution's Innovation Council-RIT IIC 6.0 (2023-24) Activity
Report**

1. Program Title: 'Motivational session by successful Innovator'

E-Cell RIT students organized 'Motivational session by successful Innovator' under their flagship event 'Entrepreneur of the month'. This session was organized under RIT-IIC on 13th September, 2023. This event was conducted by Mr. Dhruva Pakanikar- Founder of Dominox Global.



2. Program Title: "My Story"- Motivational session by successful Start-up founder.

Department of Electrical Engineering and RIT-IIC organized a session entitled "My Story"- Motivational session by successful Start-up founder conducted by Mr. Shubham Omase, Founder- Origin Tech. This session was conducted on 19th October, 2023.

RIT K. E. Society's
Rajarambapu Institute of Technology,
Rajaramnagar (Islampur), Sangli
An Empowered Autonomous Institute Affiliated to Savitribai Phule University, Kolhapur

**Session on
“My Story”
Motivational Session by Successful
Entrepreneur/Start-up founder**

Organized by,
**ELECTRICAL
ENGINEERING
DEPARTMENT**

In Collaboration With
**INSTITUTION'S
INNOVATION
COUNCIL**
(Ministry of Education Initiative)

IEEE
RIT Student Branch

Mr. Shubham Omase
Founder Origin Tech & Industry Consultant
www.origintechindia.com

-DATE-
19 October, 2023
03:00 PM to 05:00 PM

-VENUE-
Seminar Hall,
EE Dept.

Event Coordinators
Dr. V. N. Kalkhambkar
Head, Electrical Department,
(9422660990)
Prof. S. S. Kumbhar
Dept. IIC Coordinator
(9284228266)
Dr. Sujil A.
IEEE Coordinator
(8947845584)

Patrons:
Dr. P.V. Kadole
Director,
R.I.T. Rajaramnagar

NRIT



3. Program Title: Plastic Trim & BIW using CATIA.

Department of Mechanical Engineering and RIT IIC organized a expert session on CATIA during 21st and 22nd October, 2023.

K.E. Society's
**Rajarambapu Institute of Technology,
Rajaramnagar**

Two days Workshop
on
“Plastic Trim and BIW by using Catia”
21stOct -22ndOct, 2023

Organized by
Department of Mechanical Engineering
In association with
Institutions Innovation Council RIT-IIC 6.0

Patron	Convener	Resource Person	Program Coordinator	Program Coordinator
Dr. P.V. Kadole Director, RIT	Dr. S.B. Kumbhar Head, Mechanical Engineering Department	Mr. Sachin M Mande Team Lead Design Plastic OmniLum, Pune	Dr. Abhijeet P. Shah Associate Professor, Mechanical Engg. Dept.	Prof. A.K. Patil Assistant Professor, Mechanical Engg. Dept.



(Signature)

Asst. Prof. Pratik A. Patil (Coordinator, CIIED)

RIT IIC President

Report on Workshop

Topic Name - An Awareness Seminar on Intellectual Property Rights

Resource Person – Mr. Dhruv Brahmbhatt (MD), Ms. Pooja Menon (COO) & Mr. Kishor Shendge (Kolhapur coordinator)

Date – 9th Dec 2023, **Time** – 02:00 pm to 04:00 pm

No. of Participants – 30

Category of Participants – RIT faculties

Total Training Hours - 02 Hrs.

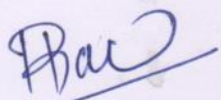
Mode of Event - Offline

Place of Event – Video conference Hall

Program Details

An awareness seminar on Intellectual Property Rights was organised at Rajarambapu Institute of Technology on 9th December, 2023 by Mr. Dhruv Brahmbhatt (MD), Ms. Pooja Menon (COO) & Mr. Kishor Shendge (Kolhapur coordinator) of MYCrave consultancy and services in collaboration with NETRARIT Foundation (NRIT) Technology Business Incubator and RIT.





Mr. Harshal Patil
CEO, NRIT TBI



Report on Event

Name of Event – Maharashtra Students Innovation Challenge (MSIC)

Resource Person – Hon. Dr. Raja Dayanidhi (IAS), District Magistrate & Collector of Sangli

Date – 11th Dec 2023, **Time** – 02:00 pm to 04:00 pm

No. of Participants – 30

Category of Participants – Students

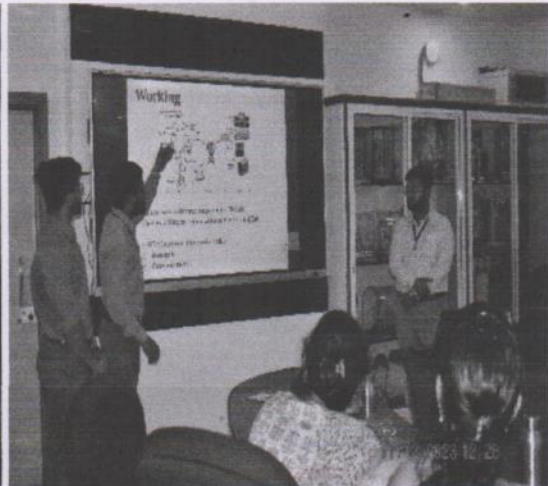
Total Training Hours - 02 Hrs.

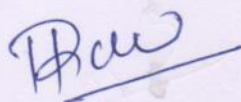
Mode of Event - Offline

Place of Event – G.B.Hall, RIT

Program Details

Maharashtra State Innovation Society and Department of Skill Development, Employability, Entrepreneurship, and Innovation has organized state level competition 'Maharashtra Student Innovation Challenge' At this event we had esteemed presence of Hon. Dr. Raja Dayanidhi (IAS), District Magistrate & Collector of Sangli, and Hon. Amit Ranjan (IAS) at the district-level finale of the Sangli District on 11th December, 2023. In this competition our 2 incubated startups viz. Orobot Technologies Pvt Ltd and Bhupalgad Technologies Pvt Ltd has won the district level competition and they will represent Sangli district at State level competition.





Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Capacity Building Program IIC Members

Resource Person – Dr. Bhavna Ambudkar

Date – 16th Jan 2024, **Time** – 02:00 pm to 04:00 pm

No. of Participants – 24

Category of Participants – IIC Co-ordinator

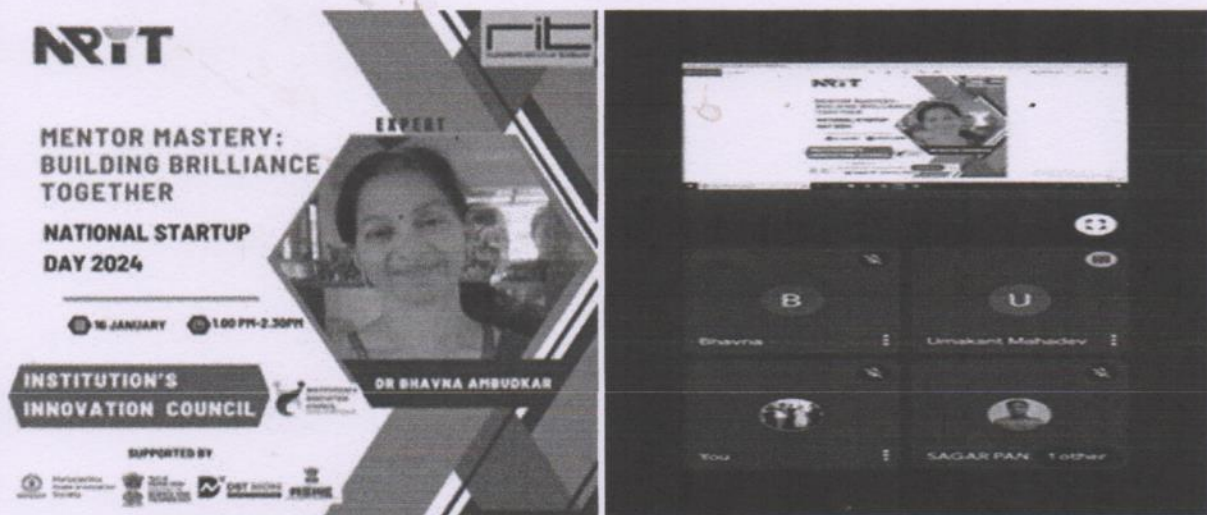
Total Training Hours - 02 Hrs.

Mode of Event - Online

Place of Event – MBA Conference Hall

Program Details

Dr. Bhavna Ambudkar (Professor, Electronics & Telecommunication Engineering, in charge of Entrepreneurship Promotion and Innovation Cell, Chief Mentor at Symbiosis Institute of Technology, Symbiosis University Pune) led the session. The sessions inauguration was done by Hon. Dr. P. V Kadole (Director RIT and NRIT). This session emphasized the significance of IIC. Our 24 IIC coordinators engagement was in this insightful event.



Mr. Harshal Patil

Mr. Harshal Patil
CEO, NRIT TBI



Report on Event

Name of Event – IDEATHON 2024 Poster launching Event

Guest – Hon. Pratik Patil (Chairman, Rajarambapu Patil Sahakari Sakhar Karkhana, Sakharale)

Date – 19th Jan 2024

No. of Participants – 25

Mode of Event - Offline

Place of Event – G.B.Hall, RIT

Program Details

The IDEATHON2024, one of the biggest business idea competitions in western Maharashtra's has been conducted in four regions viz Sangli, Satara, Kolhapur and Pune in collaboration with four Host Institutes viz., Padbhushan Vasantao Patil Institute of Technology (PVPIT), Budhgaon, Sangli; D.Y.Patil College of Engineering and Technology, Kolhapur; KBP College of Engineering, Satara and Rajarambapu Institute of Technology (Polytechnic), Pune along with RIT Campus where students from more than 50 Institutes participated. We are in the process of scrutinizing the applications. We will be organizing an induction program for shortlisted applicants and then a presentation round will be started in each region respectively.

NRIT NETRARIT Foundation (NRIT)
Technology Business Incubator

Western Maharashtra's Biggest
IDEATHON
2024 FOR STARTUPS

PRIZE MONEY
₹1,50,000/-

Four Regions From Maharashtra:
• Sangli
• Satara
• Kolhapur
• Pune

How to Register?
Visit: www.nritya.com/ideathon2024
or Scan QR Code
Before 20th February, 2024

TEAMS SHOULD PREPARE POWERPOINT PRESENTATION INCLUDING >

Which Categories?

- Agriculture
- Food Technology
- Healthcare
- IT
- Manufacturing
- Renewable Energy
- Social Enterprise
- Women Empowerment

Who can apply?

- Students
- Entrepreneurs
- Faculty
- Researchers

Organized By: **NRIT** NETRARIT Foundation (NRIT)
Technology Business Incubator
Powered By: Government of Maharashtra
Department of Science and Technology
Government of India
Ministry of Education

NRIT_TBI



Harshal Patil

Mr. Harshal Patil
CEO, NRIT TBI



Report on Event

Name of Event – Launching MVP of our Startup Orobot Technologies Pvt. Ltd.

Guest – Hon. Pratik Patil (Chairman, Rajarambapu Patil Sahakari Sakhar Karkhana, Sakharale), Hon. R. D. Sawant (Secretary, KES)

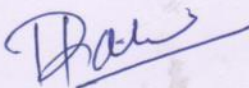
Date – 31th Jan 2024, **Time** – 02:00 pm to 04:00 pm

Mode of Event - Offline

Place of Event – G. B. Hall, RIT

Program Details

NETRARIT Foundation (NRiT) TBI has successfully ended up the National Innovation Week 2024 by launching MVP of our startup Orobot Technologies Pvt Ltd on 18th January 2024. The inauguration was done by Hon. Pratik Patil (chairman, Rajarambapu Patil Sahakari Sakhar Karkhana), Hon. R. D. Sawant (Secretary, KES), Dr. P V Kadole (Director, RIT and NRiT), Mr. Harshal Patil (CEO, NRiT TBI) and other respected dignitaries.



Mr. Harshal Patil
CEO, NRiT TBI



Report on Workshop

Name of Event - Incubators for Startups

Resource Person - Mr. Harshal Patil

Date – 23rd March, 2024, **Time** – 10:00 am to 11:00 am

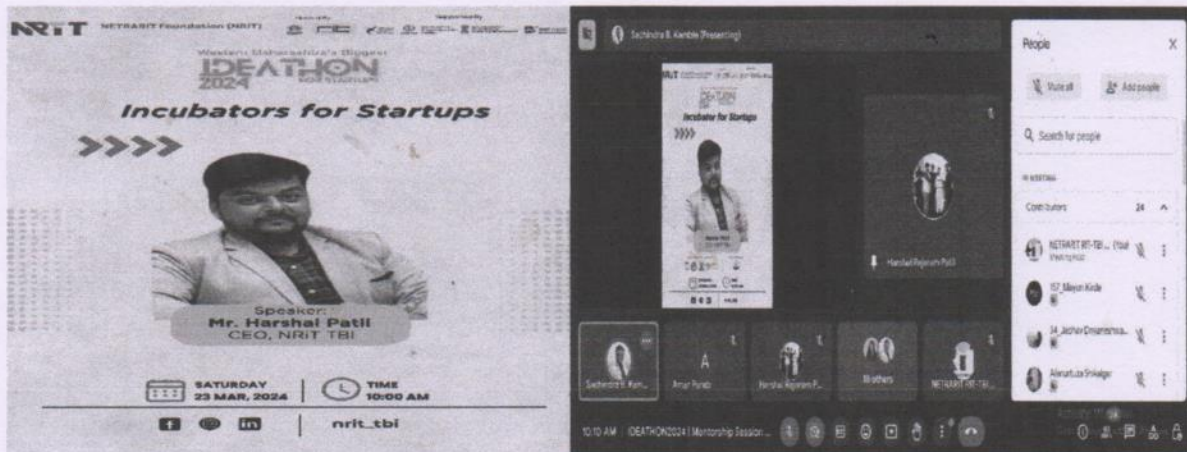
Mode of Event - Online

No of Participant: 35

Category of Participants – Student

Program Details

This session was the part of IDEATHON2024's expert knowledge session. This session's speaker Mr. Harshal Patil (CEO, NRIT TBI), discussed about the role of a business incubator in the journey of a startup. He discussed about the different phases of a startup journey and the reasons why startup fails.




Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event - Digital Marketing Strategies for Startups

Resource Person - Mr. Yashang Gokani

Date – 23rd March, 2024, **Time** – 12:00 am to 01:00 pm

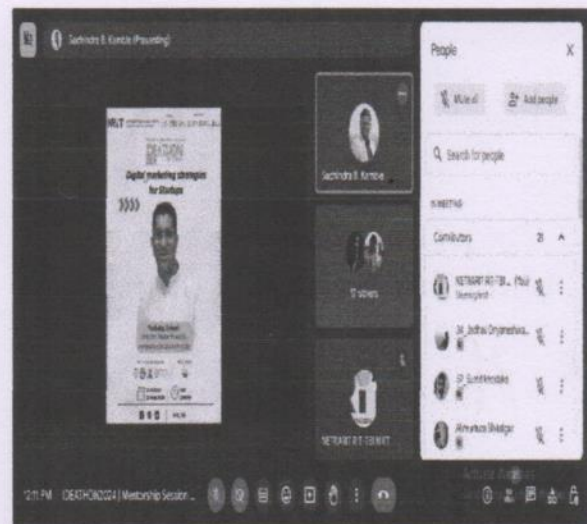
Mode of Event - Online

No of Participant: 30

Category of Participants – Student

Program Details

This session was the part of IDEATHON2024's expert knowledge session. This session's speaker Mr. Yashang Gokani (Director, Pariter M and E-commerce Solutions Pvt. Ltd.), discussed about the importance and necessity of digital marketing in startups journey. He also discussed about types of digital marketing and the different strategies.




Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event - Business Idea Validation

Resource Person - Ms. Ruchira Gole

Date – 24rd March, 2024, **Time** – 10:00 am to 11:00 am

Mode of Event - Online

No of Participant: 28

Category of Participants – Student

Program Details

This session was the part of IDEATHON2024's expert knowledge session. This session's speaker Ms. Ruchira Gole (Founder and CEO, Thrivemax Pvt. Ltd.), discussed about what is idea validation and how to validate the business ideas. She spoke about different type of surveys and techniques to validate the idea.




Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event - Business model for Startups

Resource Person – Mr. Mangesh Narvekar

Date – 26th March, 2024 **Time** – 12:00 pm to 01:00 pm

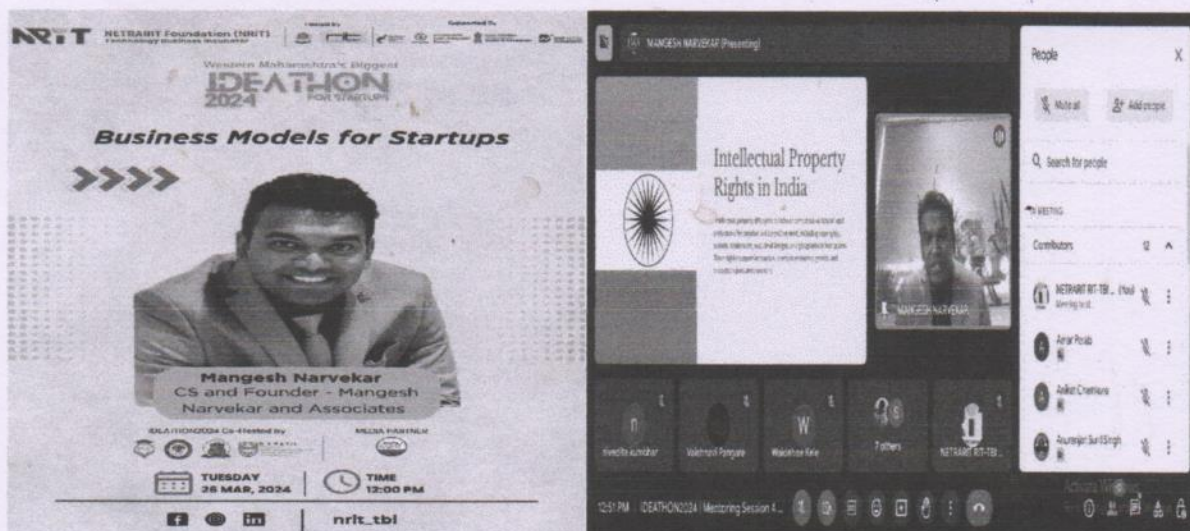
Mode of Event - Online

No of Participant: 34

Category of Participants – Student

Program Details

This session was the part of IDEATHON2024's expert knowledge session. This session's speaker Mr. Mangesh Narvekar (CS and Founder, Mangesh Narvekar and Associates), discussed about the different business models such as Proprietary, OPC, Partnership firm, Private Ltd company, LLP, etc. He also discussed about the merits and demerits of all types of business models.



Har
Mr. Harshal Patil
CEO, NRIIT TBI



Report on Workshop

Name of Event - ChatGPT Prompt Engineering and Hubspot Essentials

Resource Person – Mr. Yash Pawar & Mr. Swarup Mane

Date – 27th March, 2024 **Time** – 07:00 pm to 08:00 pm

Mode of Event - Online

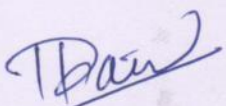
No of Participant: 35

Category of Participants – Student

Program Details

This session was the part of IDEATHON2024's expert knowledge session. This session's speaker Mr. Yash Pawar (Founder, A1 Aimers) and Mr. Swarup Mane (Founder, Taxila Innovations), discussed about the prompt engineering used in ChatGPT for better content development which can be used for marketing and communications for startups, and they also discussed about hubspot and how it can be used for proper management of work.




Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Pre-Incubation Program launch

Resource Person – Mr. Harshal Patil and Mr. Sachindra Kamble

Date – 4th August 2024 **Time** – 11:00 am to 12:00 pm

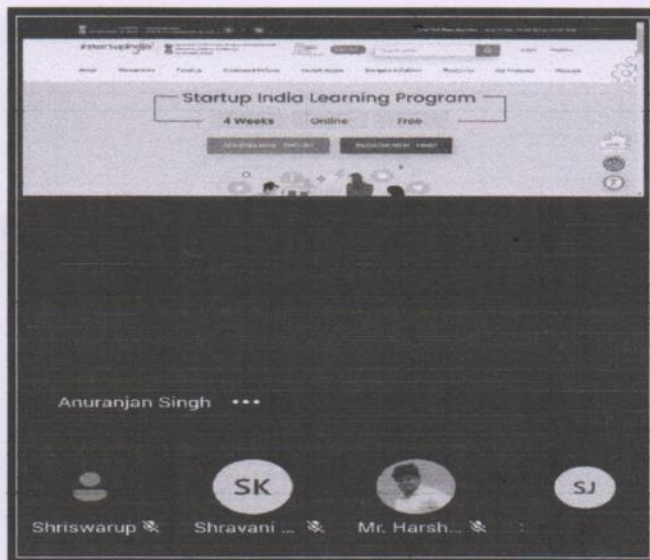
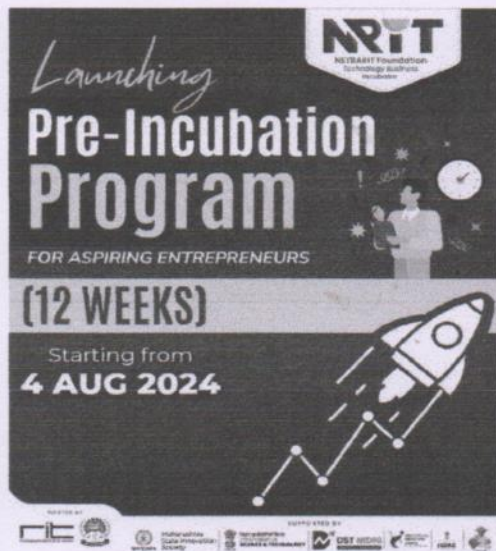
Mode of Event - Online

No of Participant: 42

Category of Participants – Student

Program Details

The Pre-Incubation Program for aspiring entrepreneurs, students, etc. was launched on 4th August, 2024. This was a dedicated program of 12 weeks which included expert sessions of industry experts, R&D experts, Business experts, mentors, CA, CS, etc. This program was inaugurated by Mr. Harshal Patil, CEO of NETRARIT Foundation TBI.



Harshal Patil
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Pitch Deck Presentation

Resource Person –Mr. Sachindra Kamble

Date – 11th August 2024 **Time** – 11:00 am to 12:00 pm

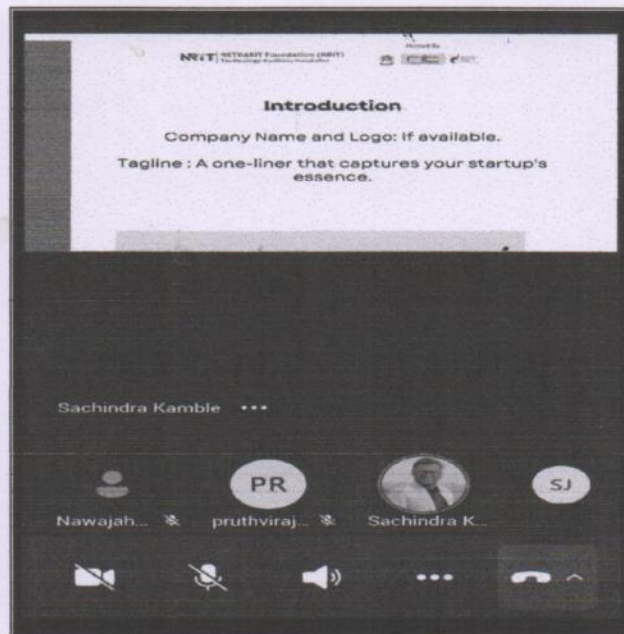
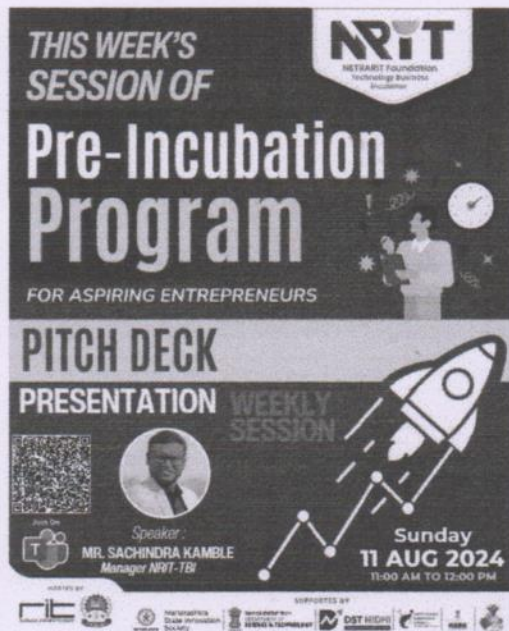
Mode of Event - Online

No of Participant: 34

Category of Participants – Student

Program Details

Another significant event in the Pre-Incubation Program, this session took place on 11th August 2024. It was led by Mr. Sachindra Kamble, Incubation Manager of NRIT-TBI, and provided essential guidance on crafting effective pitch decks. The presentation covered strategies to communicate ideas effectively to investors, making it an invaluable resource for early-stage entrepreneurs.



Harshal Patil

Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – People Dimension of Business

Resource Person –Mr. Sahishnu Majumdar

Date – 16th August 2024 **Time** – 04:00 pm to 05:00 pm

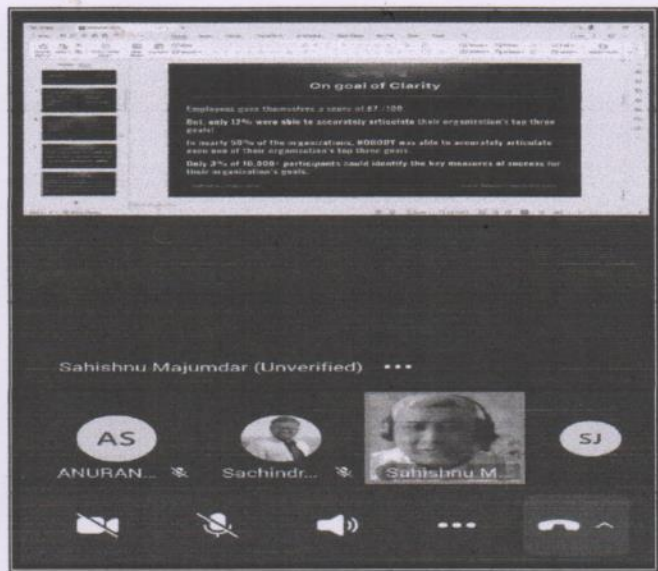
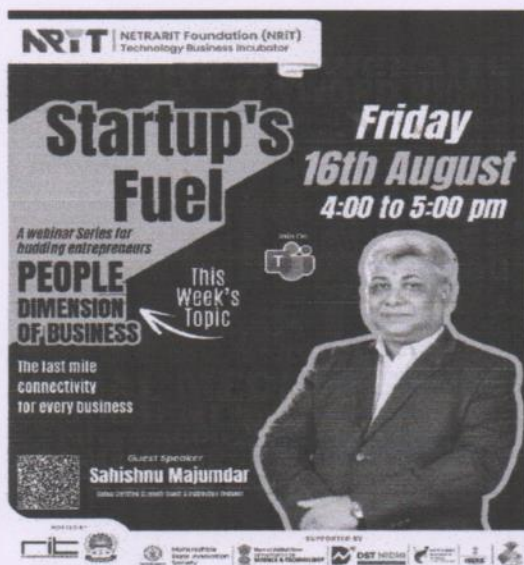
Mode of Event - Online

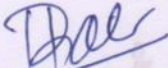
No of Participant: 06

Category of Participants – Student

Program Details

As part of the Startup's Fuel Webinar Series, a session was conducted on 16th August 2024 by Mr. Sahishnu Majumdar, a Gallup-certified strength coach. The session emphasized the People Dimension of Business, focusing on the critical aspect of last-mile connectivity to ensure operational efficiency and customer satisfaction.




Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Why startups fail and their phases

Resource Person – Mr. Harshal Patil

Date – 18th August 2024 **Time** – 11:00 am to 12:00 pm

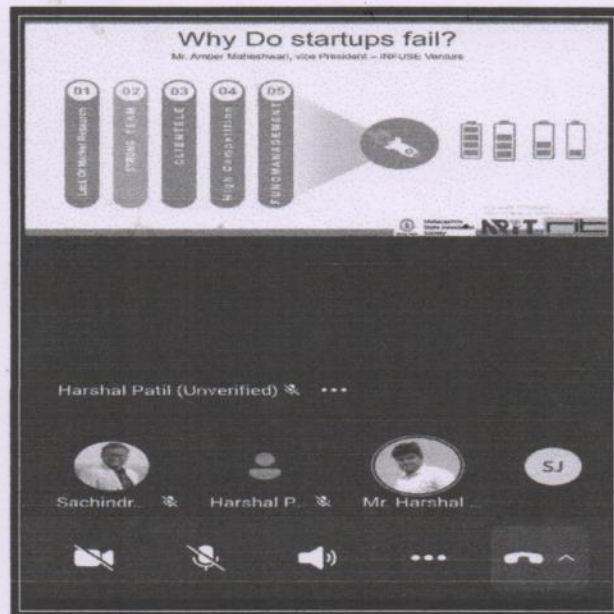
Mode of Event - Online

No of Participant: 58

Category of Participants – Student

Program Details

This session's speaker Mr. Harshal Patil (CEO, NRIT TBI) discussed about the various stages of startups. Later, he discussed about some primary reasons for startups failure and their phases. Through this session, the aspiring and existing entrepreneurs got the understanding of the reasons and phases of startups failure.



Harshal Patil
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Market Survey, Tools, Techniques, and Questionnaire

Resource Person – Mr. Suresh Umap

Date – 5th September 2024 **Time** – 04:00 pm to 05:00 pm

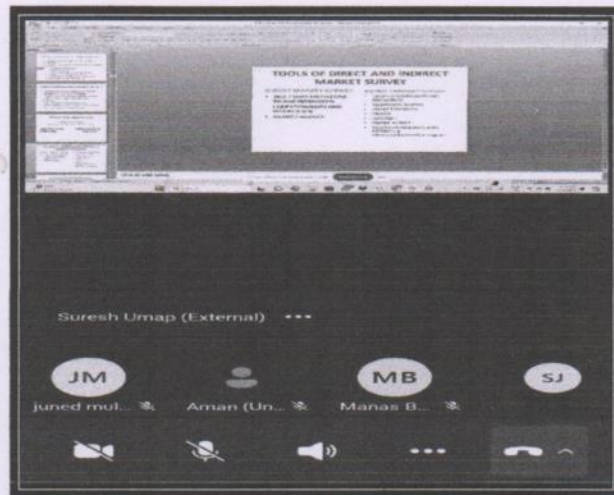
Mode of Event - Online

No of Participant: 9

Category of Participants – Student

Program Details

This webinar's guest speaker Mr. Suresh Umap led this informative session, emphasizing the role of market research in identifying business opportunities. He explained various tools and techniques for conducting market surveys and designing effective questionnaires. The interactive session enabled startups to adopt systematic approaches to gather and analyse customer feedback, crucial for decision-making.



Patil
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – IPR Essentials for Startups and Incubates

Resource Person – Mr. Harshvardhan Pandit

Date – 8th September 2024 **Time** – 11:00 am to 12:00 pm

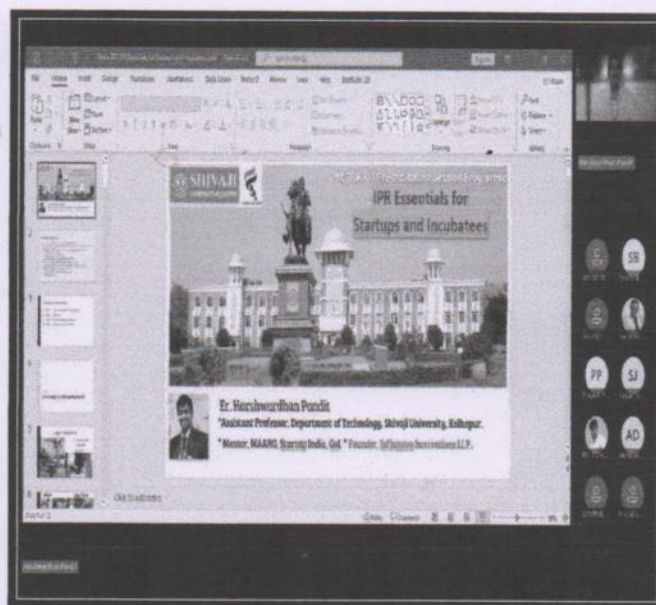
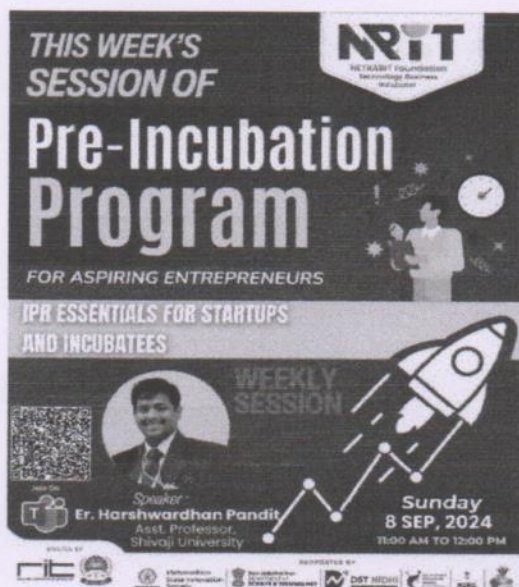
Mode of Event - Online

No of Participant: 15

Category of Participants – Student

Program Details

On 8th September 2024, an online session on "IPR Essentials for Startups and Incubates" was conducted, featuring Er. Harshvardhan Pandit, Assistant Professor at Shivaji University, as the resource person. The session aimed to provide valuable insights into Intellectual Property Rights (IPR) and their significance for startups and incubates. Many students participated in the program, which covered key topics related to IPR protection, patent filing, and strategies for leveraging intellectual property to enhance business growth. The interactive session facilitated a better understanding of IPR essentials and its practical application in the Startup ecosystem. The program received positive feedback from the participants, who appreciated the depth of knowledge shared by the expert.



Patil
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Turning Ideas into Ventures: A Strategic Roadmap

Resource Person – Mr. Rohan Shah

Date – 12th September 2024 **Time** – 04:00 pm to 05:00 pm

Mode of Event - Online

No of Participant: 26

Category of Participants – Student

Program Details

This session's guest speaker CA Rohan Shah, provided a comprehensive strategic roadmap for transforming ideas into successful ventures. Key focus areas included strategic planning, financial forecasting, and operational execution. Mr. Shah's practical advice aimed at helping participants overcome challenges in the entrepreneurial journey, ensuring their ideas are effectively implemented.

NRIT | NETRARIT Foundation (NRIT)
Technology Business Incubator

STARTUP'S FUEL

A Webinar Series for Budding Entrepreneurs

This Week's Topic:

Turning Ideas Into Ventures: A Strategic Roadmap

Thursday, September 12, 2024

Time at 04.00 pm

JOIN ON MS TEAMS

Speaker: **CA Rohan Shah**
Management & Strategy Consultant

Logos of various partner organizations are displayed at the bottom.

Turning an idea into a successful venture requires navigating several complexities and challenges

Business Model Development & Validation	A strong business model is essential for startups to succeed. Early-stage entrepreneurs often struggle with understanding and validating their models.
Financial Planning & Forecasting	Financial discipline is crucial for startups to manage cash flow, raise funds, and make strategic decisions.
Scaling Operations from Concept to Growth	Many startups fail during the scaling phase because they don't manage growth effectively.
Strategic Decision Making for Entrepreneurs	Decision-making can make or break a startup, especially with limited information and high uncertainty.
Market Research & Customer Acquisition	Startups often struggle with identifying customers and raising funds efficiently. Additionally, entrepreneurs often underestimate the complexities and dynamics of private equity and venture capital.
Managing Risks in an Uncertain Environment	Risk management is often overlooked by entrepreneurs but is crucial for sustainability.

Navigation icons (back, forward, search, etc.) are visible on the right side of the slide.

Mr. Harshal Patil
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Types of Funding for Startups

Resource Person – Mr. Sachindra Kamble

Date – 20th October 2024 **Time** – 11:00 am to 12:00 pm

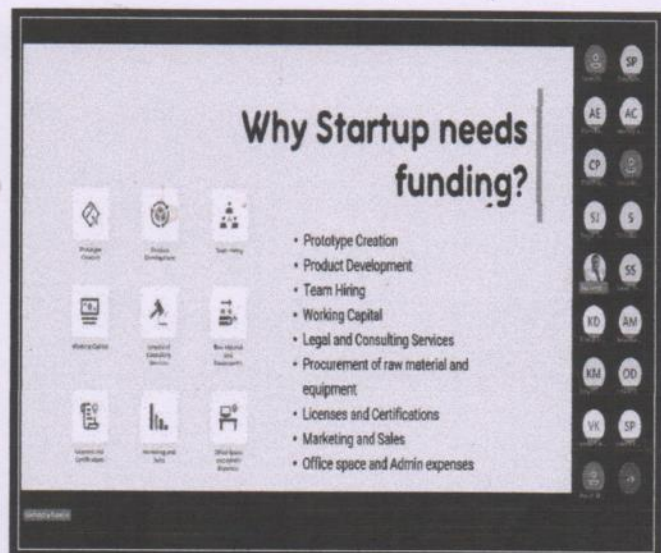
Mode of Event - Online

No of Participant: 40

Category of Participants – Student

Program Details

NETRARIT Foundation TBI organized a session on "Types of Funding for Startups" under its Pre-Incubation Program, aimed at guiding aspiring entrepreneurs. This session was conducted on Sunday, October 20, 2024, from 11:00 AM to 12:00 PM by Mr. Sachindra Kamble, an Incubation Manager at NRIT TBI. The discussion focused on various funding options available to startups, including bootstrapping, venture capital, angel investment, and government grants.



Harshal Patil
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Idea to Startup

Resource Person – Mr. Karan Chavan

Date – 23rd October 2024 **Time** – 07:00 pm to 08:00 pm

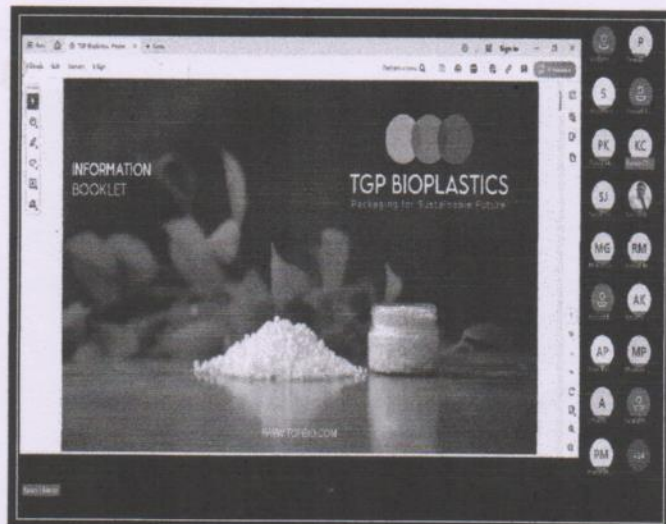
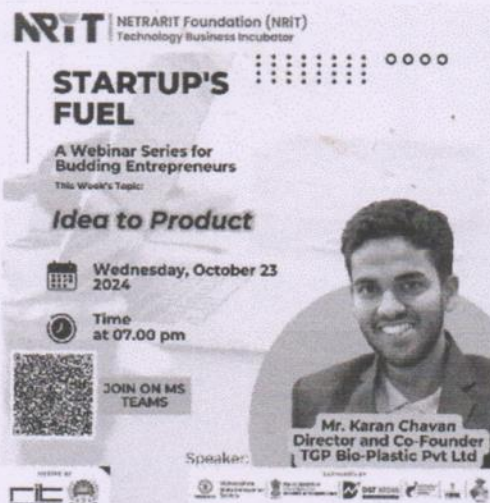
Mode of Event - Online

No of Participant: 132

Category of Participants – Student

Program Details

An engaging online session titled "Idea to Startup" was conducted on 23rd October 2024 at 7:00 PM by NRIT TBI, resource person Mr. Karan Chavan, Founder of TGP Bioplastic Pvt. Ltd., a company specializing in biodegradable plastic manufacturing. The session attracted participants primarily students and startups eager to learn about the entrepreneurial journey and insights into transforming an idea into a successful Startup. Mr. Chavan shared his experiences, challenges, and milestones, offering valuable guidance on building a sustainable business. The session emphasized the importance of innovation and environmental responsibility in entrepreneurship. Participants appreciated the opportunity to interact with an accomplished entrepreneur and gained practical knowledge for their future endeavours.



Dr. Harsh
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Taxation Aspects for Startups

Resource Person – Mr. Mangesh Narvekar

Date – 17th November 2024 **Time** – 11:00 am to 12:00 pm

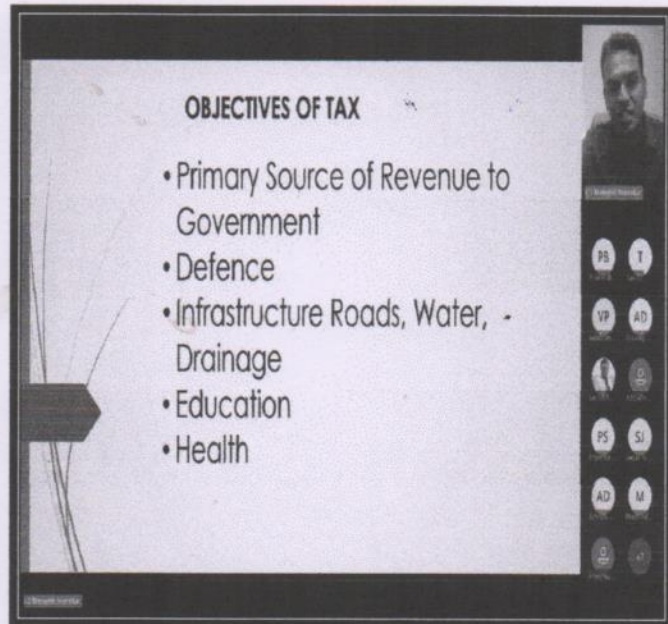
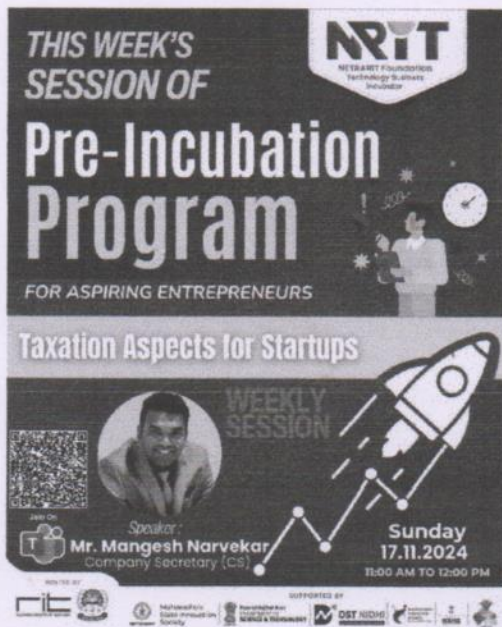
Mode of Event - Online

No of Participant: 38

Category of Participants – Student

Program Details

NETRARIT Foundation TBI conducted a session on "Taxation Aspects for Startups" as part of its Pre-Incubation Program for aspiring entrepreneurs. The session was hosted on Sunday, November 17, 2024, from 11:00 AM to 12:00 PM and was led by Mr. Mangesh Narvekar, a Company Secretary (CS). It aimed to provide startups with critical insights into tax compliance, planning, and management, ensuring they navigate taxation effectively.



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Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Product Design for Startups

Resource Person – Mr. Saurabh Javanjal

Date – 24th November 2024 **Time** – 11:00 am to 12:00 pm

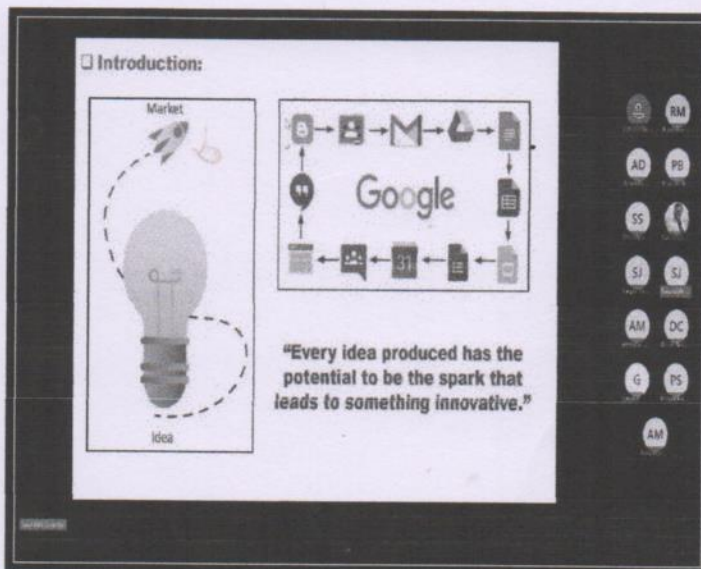
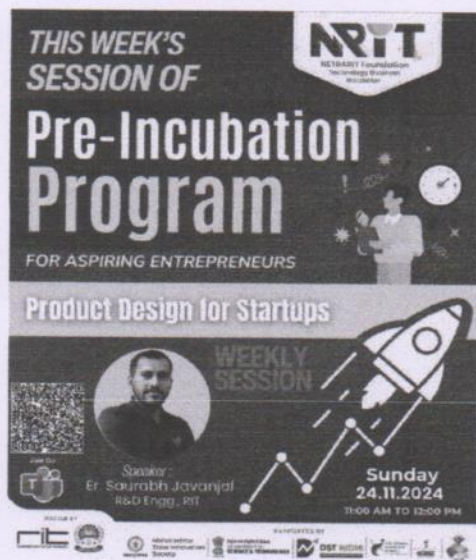
Mode of Event - Online

No of Participant: 18

Category of Participants – Student

Program Details

On 24th November 2024, NETRARIT Foundation hosted an insightful online session on "Product Design for Startups," aimed at equipping students with crucial skills for designing innovative products. Mr. Saurabh Javanjal, an experienced R&D Engineer, led the session, sharing valuable insights on the principles of effective product design, prototyping, and user-centric design strategies. The session, attended by many enthusiastic students, provided practical knowledge and real-world examples that can be applied in Startup ventures. Participants gained a deeper understanding of how to develop products that meet both user needs and market demands. The event successfully engaged students and helped them explore key aspects of product design, critical for entrepreneurial success.



Patil
Mr. Harshal Patil
CEO, NRIT TBI



Report on Workshop

Name of Event – Financial Planning and Management for Startups

Resource Person – Mrs. Manisha Jagtap

Date – 27th November 2024 **Time** – 07:00 pm to 08:00 pm

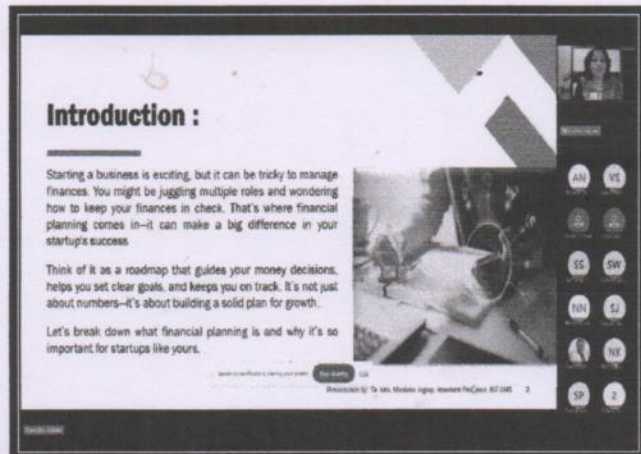
Mode of Event - Online

No of Participant: 21

Category of Participants – Student

Program Details

An insightful online session on Financial Planning and Management for Startups was conducted on 27th November 2024 at 7:00 PM by NRIT TBI. The resource person, Dr. Mrs. Manisha Jagtap, Asst Professor of the MBA Department, RIT College, provided valuable guidance on essential financial strategies for entrepreneurs, startups, etc. The session was attended by many enthusiastic entrepreneurs, startups, etc. who gained practical knowledge about managing finances, budgeting, and planning for sustainable business growth. The interactive format allowed participants to engage actively and clarify their queries related to Startup financial management. This session served as a significant step in equipping students with the financial acumen needed to navigate the entrepreneurial journey effectively.



Dr. Harshal Patil

Mr. Harshal Patil
CEO, NRIT TBI

